

Business Connections Committee

Charter:

The Business Connections Committee provides the ISA membership and general construction industry with quality project-based networking opportunities through the planning and execution of power series, project rollouts, and owner master plans.

Focus Areas:

- **Project Rollouts**
 - The committee will make connections with GCs (or owners) to highlight upcoming projects that are going to bid with the main focus will be on large projects with many different opportunities for various segments of the subcontracting community
 - Other smaller projects may be grouped together for one event or may be presented in a different way through webcast or in a smaller setting
- **Owner Master Plans**
 - When the opportunity is available, the committee will coordinate with larger owners who may have several projects going on over the course of a few years – namely universities – to highlight their planning for an extended period of time

Committee Guidelines:

- Committee Design
 - Total of 10-12 members
 - At least 50% from subcontractor companies

Committee Chair: Laura Blechl, DECO Coatings

Committee Vice-chair: PJ Donovan

Board Liaison: Joe Gruszczynski

Meeting Frequency: Every other month

Reccomended:

- **Power Series**
 - o *Committee will coordinate with a target group of GCs, owners, architects/engineers, and subcontractors to provide a panel discussion with strategic networking. This will allow similar business types to display their company, projects, and needs followed by strategic networking. Committee would like to target 3-4 events on a quarterly basis.*