



INDIANA SUBCONTACTORS ASSOCIATION

CATEGORY DESCRIPTIONS

CONTRACT TERMS:

- GC consistently uses a fair, standard contract with minimal modifications.
- GC will consider negotiations of unacceptable terms
- GC processes contracts and change orders in a timely fashion and defends the subcontractor's contractual rights.

ETHICS:

- GCs personnel show a track record of consistent fairness in decisions.
- GCs personnel are empowered to make decisions and management will support these results. GCs actively promotes the meaningful advancement of MBE/WBE/DBE firms in the construction industry.
- GCs management supports community activities and actively participates in industry associations.

PAYMENT HISTORY:

- GC pays according to contract terms, passes along retainage reductions, discusses potential back charges in a timely fashion, and actively addresses subcontractor payment questions.

PROJECT SCHEDULING:

- GC has a quality scheduling process and schedules are maintained on a consistent basis. Subcontractors are requested to play an active role in the development of the project schedules. GC consistently uses a fair, standard contract with minimal modifications.
- GC will consider negotiations of unacceptable terms.
- GC processes contracts and change orders in a timely fashion and defends the subcontractor's contractual rights.

FIELD STAFF STRENGTH:

- GCs field personnel demonstrate knowledge, ability, and make sound decisions.
- GCs field personnel show consistency in quality from project to project.

PROJECT MANAGEMENT:

- GC demonstrates solid project management abilities from project to project.