

Account	General	Tradeshaw	Golf Outing	Clay Shoot	Member Meeting	LDA (3+4)	2022 Projection	2022 Budget	2023 Budget	
4000 · Annual Sponsorships	50,775	96,600	72,235		17,175		194,250	188,675	236,785	increase in cost
4100 · Event Income		117,400	4,500	26,375	15,457	97,250	214,128	201,912	260,982	increase in cost
4200 · Event Sponsorships		5,000	10,500	2,400			7,000	21,790	17,900	based on increase cost for golf outing
4400 · Interest Income							33	-	-	
<b>4500 · Membership Dues - New</b>								-	-	
4500 · Membership Dues - New:4510 · Affiliates	3,750						5,875	3,750	3,750	
4500 · Membership Dues - New:4520 · Partners	2,200						2,200	2,200	2,200	
4500 · Membership Dues - New:4530 · Regular	9,500						7,375	10,500	9,500	
<b>4600 · Membership Dues - Renewal</b>								-	-	
4600 · Membership Dues - Renewal:4610 · Affiliates	31,565						28,252	40,884	31,565	invoicing \$33939, 93% renewal rate
4600 · Membership Dues - Renewal:4620 · Partners	28,950						28,921	27,451	28,950	invoicing \$31121, 93% renewal rate
4600 · Membership Dues - Renewal:4630 · Regular	104,000						105,202	101,707	104,000	invoicing \$111827, 93% renewal rate
<b>Total Revenue</b>	<b>230,740</b>	<b>219,000</b>	<b>87,235</b>	<b>28,775</b>	<b>32,632</b>	<b>97,250</b>	<b>593,236</b>	<b>598,869</b>	<b>695,632</b>	
6100 · Donations & Sponsorships							8,000	-	-	Clay Shoot Journal Entry
<b>6200 · Event Expenses</b>								-	-	
6200 · Event Expenses:6210 · Advertising							212	-	-	
6200 · Event Expenses:6220 · AV Equipment		33,000					30,163	28,000	33,000	
6200 · Event Expenses:6230 · Awards & Gifts	2,000	2,000	12,000	1,600	-	3,732	22,623	20,557	21,332	
6200 · Event Expenses:6240 · Facilities & Equipment		31,000	19,800	15,240	22,825		101,490	82,140	88,865	
6200 · Event Expenses:6250 · Food & Beverage/Catering		72,500	14,940	2,719	35,365	8,750	118,409	99,719	134,274	
6200 · Event Expenses:6260 · Marketing							3,618	-	-	
6200 · Event Expenses:6270 · Parking							218	150	-	
6200 · Event Expenses:6280 · Speaker		15,000				42,200	14,336	39,500	57,200	
<b>6300 · Operating Expenses</b>								-	-	
6300 · Operating Expenses:6310 · Bank Service Charges	12,000						11,438	10,000	12,000	
6300 · Operating Expenses:6320 · Dues, Fees, & Subscriptions	2,000						1,213	2,500	2,000	
6300 · Operating Expenses:6325 · Equipment							-	2,000	-	
6300 · Operating Expenses:6330 · Insurance	4,300	1,000					4,204	5,100	5,300	
6300 · Operating Expenses:6340 · Meetings & Travel	1,500					6,000	8,413	8,000	7,500	
6300 · Operating Expenses:6350 · Office Supplies	2,000	1,000					2,330	2,500	3,000	
6300 · Operating Expenses:6360 · Postage	500						239	500	500	
6300 · Operating Expenses:6370 · Printing & Copying	3,500	5,500	1,980	450			2,476	12,100	11,430	
6300 · Operating Expenses:6380 · Technology						1,500	10,767	-	1,500	
6300 · Operating Expenses:6390 · Write-off							-	-	-	
6300 · Operating Expenses: 6399 - Misc	4,750				3,000		-	9,250	7,750	
<b>6400 · Professional Services</b>							250		-	
6400 · Professional Services:6410 · Audit & Legal Fees	8,000							6,500	8,000	
6400 · Professional Services:6420 · Contract Labor		2,250					6,900	2,150	2,250	
6400 · Professional Services:6440 · Management Fees	170,076	41,896	12,697		39,962		235,739	240,135	264,631	
6440 · Management Fees:6550 - Leadership Academy						23,527	18,331	20,390	23,527	
<b>Total Expenses</b>	<b>216,626</b>	<b>205,146</b>	<b>61,417</b>	<b>20,009</b>	<b>101,152</b>	<b>79,709</b>	<b>601,371</b>	<b>591,191</b>	<b>684,059</b>	
<b>Net Income</b>	<b>14,114</b>	<b>13,854</b>	<b>25,818</b>	<b>8,766</b>	<b>(68,520)</b>	<b>17,541</b>	<b>(8,135)</b>	<b>7,678</b>	<b>11,573</b>	